



# *NEWS RELEASE*

## **PRESS OFFICE**

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### **SBA Answers the Call for Small Business Assistance State Wide**

**FARGO** – When North Dakotan's think about starting a business or want to improve on their skills or secure financing for their small business where do they turn? In most cases the answer is the U.S. Small Business Administration (SBA) and its resource partners including SCORE, the Small Business Development Center and the Center for Technology and Business

Already this year, the SBA and its network of resource partners have provided invaluable management and technical services to more than 5,000 North Dakota businesses and potential entrepreneurs – at no charge.

When Renee Becker of Bismarck recognized the need and opportunity to offer at-home work options to people in rural North Dakota, she came to SBA for assistance and advice on how to start a school that offered on-site and correspondence medical transcription training. In addition to advice about the business planning process, SBA and its resource partners assisted Renee with the state license, registration and financing requirements. Today, Becker is successfully operating Exact Med Transcription Training.

When Mark Wavra of Grand Forks was considering the purchase of an existing gas station, he looked to SBA for assistance. Wavra was already a successful business owner, but was looking to diversify his business interests. Eric Giltner, SBA Manager of the Grand Forks Business Information Center, worked with Wavra to prepare financial projections and other information to present to a local bank where Wavra was seeking an SBA guaranteed loan.

No matter where you are on the road of small business ownership, you're only a phone call or a computer click away from the U.S. Small Business Administration and its help. As Your

Small Business Resource, the SBA can connect you with a network of services to fit your needs. Contact the SBA in the Fargo area at (701)239-5131, in the Bismarck area at (701)328-5850, in the Grand Forks area at (701)746-5160, or by e-mail at [north.dakota@sba.gov](mailto:north.dakota@sba.gov).

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*The SBA's North Dakota District Office has introduced an online newsletter **Dakota Business**. For a free subscription, go to <http://web.sba.gov/list> and select **North Dakota Newsletter**.*

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